

Getting Your Business Off to a Super Star Start!

1. Create your contact list of 50 people! Once you get it finished call me (336) 263-6480 immediately!
2. Listen to National Sales Director Pam Fortenberry-Slade explain inventory and read all the contents of the inventory section of this notebook. Call me if you have any questions. Make your inventory decision and then let me know what amount you have chosen. Remember, this is one of the most important decisions you will make.
3. Complete the following steps in setting up your business:
 - Open a separate checking account for your business and order Mary business cards and checks (if desired).
 - Order your web page for \$25 and your email address with the company and your Smart Start for !10 at www.marykayintouch.com
 - Purchase party supplies:
 - Cotton balls or pads
 - Hair clips or head bands
 - Small empty bottle for extra water for trays
 - Pens
 - Calculator
4. Consult with your Director and/or your recruiter and set a date for your Business Debut/Party
5. Attend your first Succss Meeting with 3 of your closest “support” people...your sister, best friend, mom, etc. Bring a camera so they can take pictures while you receive your pin.

